

Car Buying Questionnaire: Who are you as a consumer?

Answer the following based on where you plan to be in your life 5 years from now.

1. If you could live anywhere in the United States, in which state would you live?
2. Do you plan to commute to work/school for more than 30 minutes?
3. Do you plan to have a car only for recreation, but most days use public transportation (including biking and walking)?
4. Do you plan to use the car for short errands most of the time?
5. Do you plan to drive more than 15,000 miles per year?
6. Do you plan to live in a major city, such as Chicago, San Francisco, or Miami?
7. Would you prefer a vehicle that is environmentally friendly, sporty or powerful?
8. Can you perform basic maintenance on a car, such as changing the oil?
9. Insurance rates vary from state to state, city to city, and based factors like age, occupation, grades, educational level, and your history of driving safely. Do you anticipate that you would have to pay a higher rate than your friends, coworker, and peers?
10. Over 5 years, what you anticipate you will be able to spend on a car? Around \$10,000? Around \$50,000?

Your dream car is:

Estimated budget for your car, including expenses over 5 years:

After the lesson, fill in the calculated expense of driving your car of choice over 5 years:

What is the difference in price?

Would you choose the same car, again? Why or why not?